

# CORPORATE PRESENTATION

ANGOLA – MOZAMBIQUE – CAPE VERDE – PORTUGAL – SPAIN – BRAZIL

# COMPANY

DSSI, Value Add Distributor, emerged from the initiative of professionals with extensive experience in the field of Information Technology.

# COMPANY



*Every day, thanks to its capacity,  
exigency and excellence in execution,  
DSSI tries to offer to its Business  
Partners the best solutions in the market,  
in order to complement and improve its  
technological offer.*

GONÇALO MELLO

# COMPANY



DSSI operates in Angola, Mozambique, Cape Verde, Portugal, Spain and Brazil, through a network of well qualified and specialized partnerships.

# DSSI MISSION



## DEVELOP PARTNERSHIPS

in order to help companies efficiently manage their strategic information.

## IT PROVIDES A WIDE RANGE OF PRODUCTS AND SOLUTIONS TO ITS BUSINESS PARTNERS

complementing when necessary with Pre-sales Services, Implementation and Support.



# DSSI DEPARTMENTS



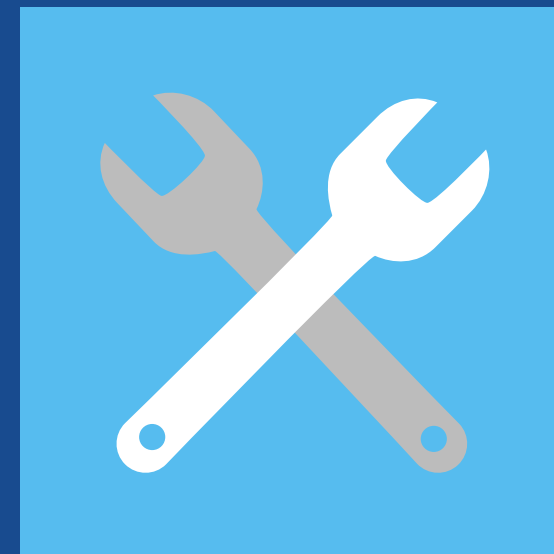
## **DSSI Sales**

Meeting the needs of business partners



## **DSSI Marketing**

To communicate new solutions and campaigns



## **DSSI Professional Services**

For Partner projects, system integrations, deployment services, POCs, demos, project design, Try & Buys and technical support



## **DSSI Financial**

Through strategic partnerships, we present flexible payment solutions



## **DSSI Training**

For Partner Training

# DSSI MARKETING

Websites  
Newsletters  
Emails Marketing  
Brochures  
Campaigns  
Webinars and Events  
Outbound Calls  
Social Media

# WHY CHOOSE DSSI?

## A TECHNICAL TEAM

specialized and certified  
by technology partners.

## A PRE-SALE CERTIFICATED DEPARTMENT

that assesses the needs and  
defines the solution to meet  
the requirements of the  
client.

## SALES SUPPORT

with capacity and  
effectiveness in  
Implementation, Training,  
and Support for  
Configuration solutions  
provided.





**WE FACE THE SUCCESS  
OF EACH PARTNER AS  
AN EXTENSION OF OUR  
OWN SUCCESS!**

# RANGE OF ACTION AND REPRESENTATIONS

STORAGE, BACKUP,  
ARCHIVE & SHARING



CRASHPLAN

NAKIVO®



QNAP

MONITORING & HELP  
DESK

riverbed



NETWORKING

riverbed



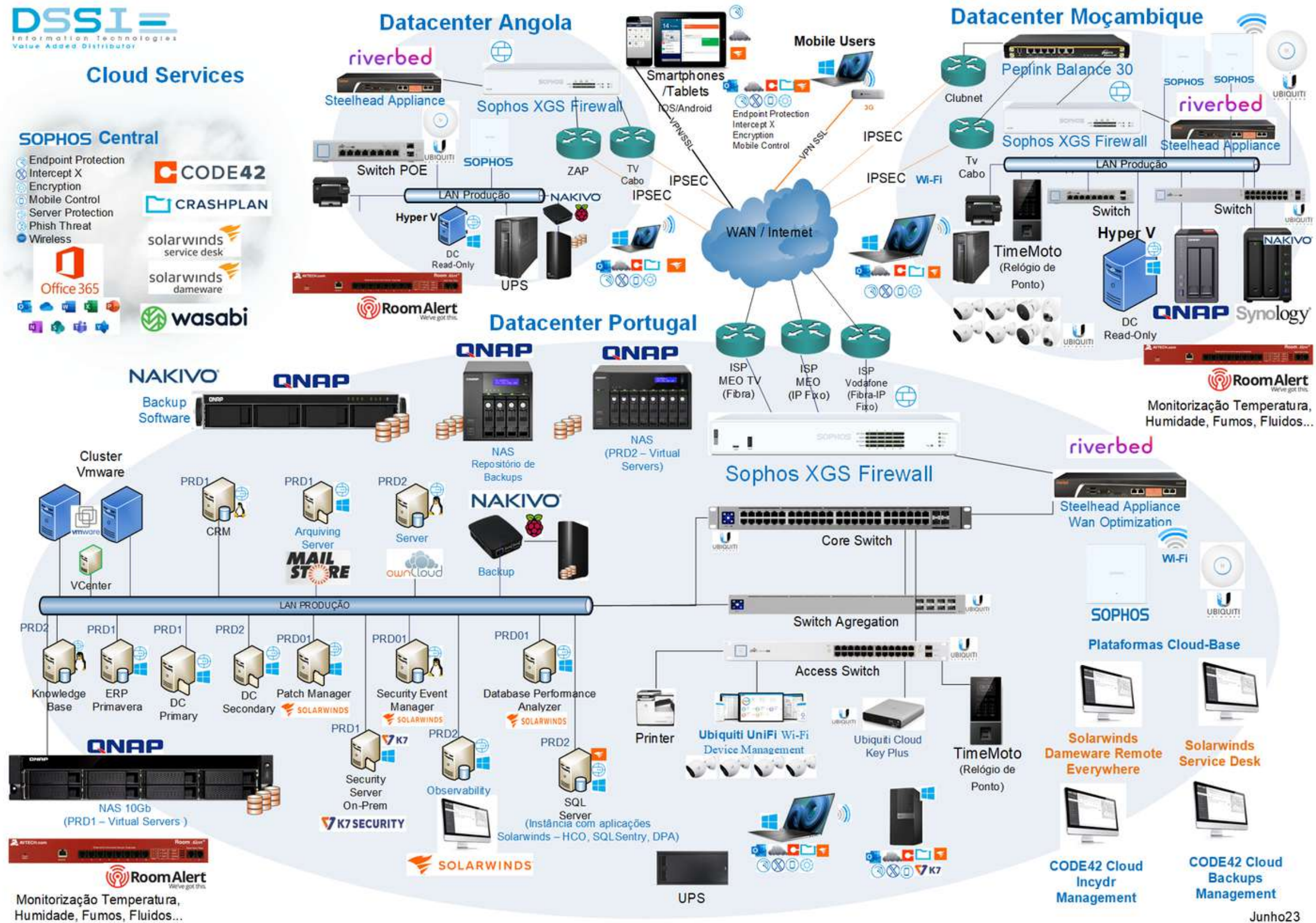
SECURITY &  
MOBILITY



CLOUD



# INFRASTRUCTURE



Junho23

# TALK WITH US



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